

# SURGICAL SERVICES

## CONSULTING

*Balancing  
quality  
and cost  
of care*



**SULLIVAN  
LAKIER  
GROUP**

*Producing Results*

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Sullivan Lakier Group is a national leader in Perioperative Consulting. Our goal is to meet your need - from comprehensive turnaround projects to operational tune-ups. Our consultants are highly experienced and provide up-to-date knowledge across Perioperative Services; Pre-admission Testing, Holding, Inter-operative, PACU, Ambulatory Surgery and Sterile Processing.

Our services range from full assessments and implementation to specific focused improvement projects. For a full assessment, we evaluate all facets of Perioperative operations. This allows us to understand underlying issues and most importantly to understand the strategies needed to resolve them so that our clients realize sustained improvements. For a targeted project, we focus on the areas you identify, such as Anesthesia, supply and product utilization, charge master, or leadership. We work to ensure your goals are met on the short term and most importantly that gains are sustained. We offer implementation support at the level you need rather than a canned approach.

We believe that an maintaining an effective Perioperative service is one of the greatest challenges for a hospital, and have designed our consulting services to ensure we are able to help you with whatever your particular needs may be.

*Additional Services >>*

## BENEFITS OF OUR SURGICAL SERVICES CONSULTING

We will work with you to develop and implement strategies that result in:

- Improved leadership effectiveness
- Improved surgical patient flow
- Improved efficiency
- Enhanced system implementation
- Improved patient safety compliance
- Improved documentation
- Enhanced inventory management and supply logistics
- Improved regulatory compliance
- Achieve cost savings
- Improve working relationships between nursing and physicians
- Efficient sterile processing
- Improved staff competency and cross training

## OUR APPROACH

We utilize a four step process in our consulting which is tailored to the level of support you need. These four steps typically are as follows:

1. Evaluate your entire Surgical Services or specific areas identified and make recommendations for improvement
2. Develop an action plan to guide the improvement work for either your team or a combined hospital-consultant team
3. Provide project leadership or hands-on support for implementation as needed
4. Provide an operations dashboard and training that allows the organization to monitor progress and ensure the gains are maintained.



## KEY AREAS

The areas of focus for a Surgical Services assessment typically fall into the following categories:

- Process improvement
- Surgical patient flow
- Work Flow
- Organization structure
- Anesthesia Services
- Physician relationships
- Business development
- Physical plant
- System implementation
- Efficiency
- Productivity
- OR room turnover
- First Case Starts
- Staffing and scheduling
- Regulatory compliance
- Documentation
- Patient Safety
- Sterile Processing
- Supply and Equipment Utilization
- Surgery Charge Optimization