

DECISION SUPPORT

IMPROVEMENT CONSULTING

*Balancing
quality
and cost
of care*



**SULLIVAN
LAKIER
GROUP**

Producing Results

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The effective management of complex organizations such as hospitals requires accurate data and cogent analysis of that data. Operational, clinical and financial data is being produced and circulated in such great volumes in hospitals that it is becoming increasingly difficult to effectively utilize it. Many hospitals have attempted to address this through the establishment of Decision Support departments. When effectively designed, staffed and implemented, a Decision Support department can provide invaluable services to hospital administration, such as serving as a “clearinghouse” of all key hospital data, coordinating budgeting, cost accounting, benchmarking efforts and more.

The Sullivan Lakier Group brings unparalleled expertise to the hospital decision support arena – our consultants possess literally decades of experience. We have consultants that possess broad hospital operations expertise and are supported by specialist consultants expert in particular areas, be it finance, operations, clinical, or information technology. We can help you create or improve your decision support program. We can even provide off-site decision support functions for your hospital.

Additional Services >>

BENEFITS OF OUR DECISION SUPPORT IMPROVEMENT PROGRAMS

- Improved management decision making
- Meaningful, timely and accurate data
- Concise and actionable management reports
- More timely and meaningful budgeting
- Elimination of redundant and inaccurate data collection and dissemination
- Increased manager and administrator satisfaction
- Increased teamwork
- Improved productivity

OUR APPROACH

We utilize a three step process in our consulting which is tailored to the level of support you need. These three steps typically are as follows:

1. Evaluate your overall decision support needs and make recommendations to meet those needs
2. Develop an action plan to develop or improve your decision support service
3. Provide project leadership or hands-on support for implementation as needed.



KEY AREAS

Below are some of the areas that are often addressed in decision support improvement programs:

- The effective collection and dissemination of key hospital data
- Accurate and meaningful analysis of that data
- The integration of financial, operational, quality and clinical improvement efforts
- Hiring and training of decision support staff
- Implementation, management and utilization of decision support related software, e.g. executive dashboards, flexible budgets, cost accounting systems, etc.
- Enhancement of the annual budget and budgeting process
- Effective utilization of benchmarking data
- Development of labor targets and productivity reports
- Integration of strategic planning, budgeting and day-to-day operations
- Development of in-house "consulting" services.